



APG Senior Leadership Cohort Program 2016



Book Presentation

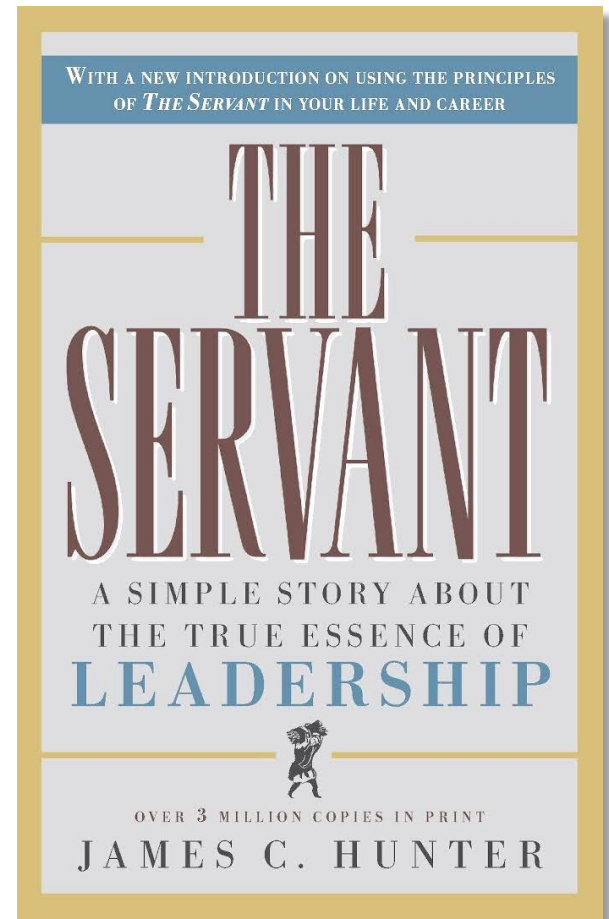
"The Servant" by James C. Hunter

Louie Lopez



Leadership Book Review

- The Servant
Simple story about the true essence of Leadership
- Author: James C. Hunter
- Summary: *Servant leadership principles told through the story of John Daily, a businessman whose outwardly successful life is spiraling out of control. He reluctantly attends a week-long leadership retreat at a monastery and discovers himself through the week-long journey.*





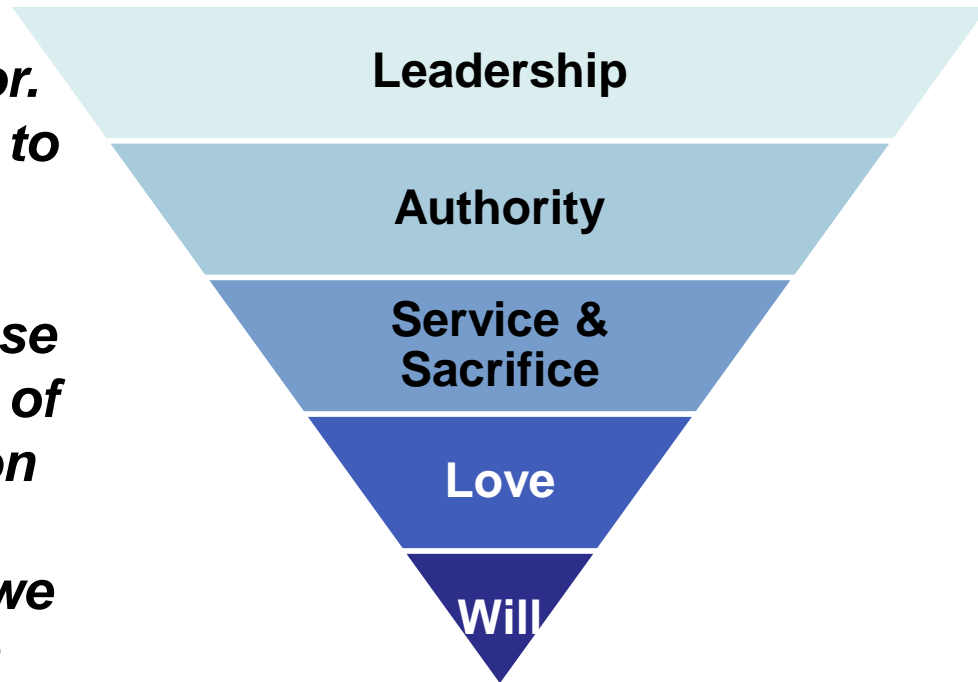
Key Messages from this Book

- The true foundation of leadership is not power, but authority, which is build upon relationships, love, service, and sacrifice.
- Servant Leadership: To lead you must be willing to serve.
- Leadership is character
- Identify the needs, not wants, of those you lead to build authority
- Leadership characteristics and First Corinthians, Chapter Thirteen
- Great servant leaders in history: Jesus, Gandhi, Mother Theresa, MLK, Vince Lombardi, John Wooden, Jack Welch, Max De Pree
- Great Leader Attributes: Humility and Character (Jim Collins, author of *"Good to Great"*)
- Three "Fs": Foundation, Feedback and Friction



Key Messages from this Book

“Leadership begins with the will, which is our unique ability as human beings to align our intentions with our actions and chose our behavior. With the proper will, we can chose to love, the verb, which is about identifying and meeting the legitimate needs, not wants, of those we lead. When we meet the needs of others, by definition, be called upon to serve and even sacrifice. When we serve and sacrifice for others, we build authority or influence. When we build authority with people, then we have earned the right to be called a LEADER.”





Quotes I Would Like To Share

- *“Leadership is character in action”*
- *Ninety-nine percent of leadership failures are failures of character”*
- *“The part that most fail to grasp is that leadership is a skill, a learned or acquired ability”*
- *“70% of the millennial generation who voluntarily terminate their employment do not quit their organization – they quit their boss”*
- *“You can be a great manager and an awful leader”*
- *“Leadership has to be practiced regularly in order to develop the skills and facilitate true change”*
- *“Leadership is influence – the mark we leave on other people and the mark we leave on the organizations we involve ourselves with. We all leave a mark. The real question is: will people be glad you were there?”*



What This Book Meant To Me

- **Tell Your Story:** *What would I want to be known for as a leader when my time has come?*
 - *compassionate*
 - *empowering*
 - *integrity*