

David R. Osborne

Facilitator/Coach

David Osborne is a successful business leader and organization consultant with a passion for collaborating to lead positive change. He brings business **leadership experience** combined with expertise in **organization change**, and **human system dynamics**. His strength involves working with leaders to define change strategies that engage the organization to **accelerate change and deliver results**. Canadian by background, David has experience in a diverse range of industries in countries around the world.

As a business leader at Proctor and Gamble, David led a \$200 million consumer goods business through a global sales re-organization, and **culture change initiatives** that resulted in **strengthening customer relationships** and double digit business growth. While at N. S. Power, he leveraged his keen entrepreneurial skills and **business savvy** to successfully creating a new business-to-business customer relationship management strategy & organization that **transformed customer relationships positively**.



David is a Senior Faculty member for NTL programs. Previously, he held the position of Vice President of NTL Institute's Customized Services Group, providing leadership development and organization change capacity building programs to organizations globally. David designs and facilitates several NTL leadership development programs, including:

Leading Change Strategically

Human Interactions Lab

Leading with Courage & Passion

**Matrix Mgt. in a Virtual Environment
Knowledge**

Diagnosing Organizations with Impact

Collaborating as A Global Team Player

Coaching for Engagement & Accountability

Leadership & the Power of Self

David holds a Masters degree in Organization Development from American University in Washington D.C. and a Bachelor of Commerce Degree from Dalhousie University in Halifax N.S. Canada and Certification in Human Systems Dynamics from the Human Systems Dynamics Institute.